

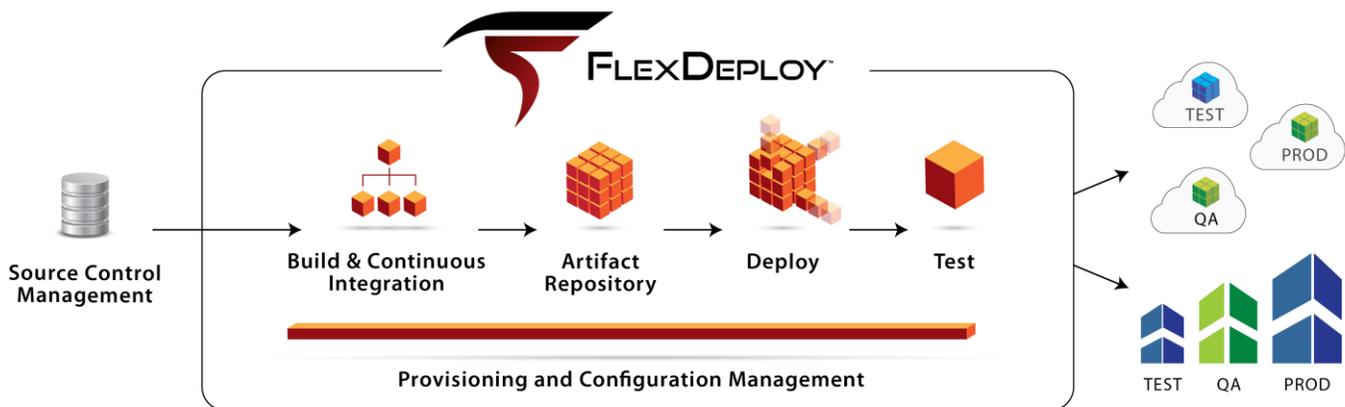
Flexagon Partner Program



According to Gartner, by 2018, 50% of global enterprises will implement application release automation as part of a DevOps initiative, up from less than 10% in 2015. Ovum indicated in recent research that “DevOps has become a common item on the agendas of CTOs and CIOs.” Become a Flexagon Partner and get the strength and resources of one of the most successful DevOps and Continuous Delivery software companies behind you. Partnering with Flexagon can help you add value for existing customers, win more customers, and drive additional revenue.

Leveraging your expertise and the power of the FlexDeploy platform, you can meet the needs of customers of all sizes, in all industries to achieve advanced solutions for software delivery.

- Access FlexDeploy’s powerful delivery automation solutions for provisioning, build, continuous integration, artifact repository, deployment, test, and release coordination, ultimately allowing your customers to deliver higher-quality software faster and at less cost.
- Seize growth opportunities and create significant value for your customers and your company.



Flexagon’s Partners have successfully sold and implemented FlexDeploy projects around the globe. Whether you’re a consulting partner or a reseller, Partner Program participants improve their business and enhance profit by extending their business solution offerings. Flexagon Partners realize the following benefits:

- Technical training - Flexagon spends dedicated time with your employees/consultants to make sure they are FlexDeploy experts. This training is at no cost to you.
- Joint marketing and sales support - Depending on how you like to engage your existing and potential customers, we enable that communication. Some partners are starting DevOps practices and like to have Flexagon involved throughout the marketing/sales/implementation lifecycle. Others choose to take some or all of this on themselves.
- Early access - Access to pre-GA software, including deep dive-training on new versions prior to general availability, allowing your team to take immediate action on new features and enhancements.
- Product influence - Ability to influence the FlexDeploy roadmap.
- Revenue generation - Generate revenue from license sales and consulting service, leveraging the Flexagon partnership and FlexDeploy to help drive differentiation in your solutions.

Contact us to learn more about the Partner Program, and how it can help you win in the market.